



A HAND UP

Not A Hand Out



PORCHLIGHT MISSION

Porchlight strives to decrease the Dane County homeless population by providing shelter, housing, supportive services, and a sense of community in ways that empower residents and program participants to positively shape their lives.

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2016 marked the completion of Porchlight's Capital Campaign to raise funds to build a new campus on the east side of Madison, marking yet another major step in furthering Porchlight's mission to reduce homelessness in Dane County. This project has been Steve Schooler's vision in many different ways. He had the vision that started Porchlight Products, a program that provides job training and meaningful employment to those homeless and formerly homeless suffering from disabilities. He saw a little-used commercial kitchen at Brooks Street and eight years later – he might say a long eight years – Porchlight Products has moved into a beautiful, new commercial kitchen at our Thierer Road campus. In 2016, Porchlight's kitchen operation programs employed 45 formerly homeless persons with disabilities at three separate locations. Our goal at our new location is to hire an additional 10 workers in 2017. Porchlight Products are sold in **eight** restaurants, **two** cafeterias and **13** grocery stores, all stemming from a vision that started with an opportunity and a desire to provide an employment program to an underserved population. During Steve's tenure with Porchlight, we have acquired or built **200** additional affordable housing units,

for a total of 330 apartments. How fitting that as Steve's time with Porchlight comes to an end, we celebrate the completion of our Capital Campaign. On this campus, we have built 28 efficiency apartments of permanent supportive housing, a new Porchlight commercial kitchen, a donation center and a maintenance facility. Additionally, we built a second commercial kitchen, which Porchlight leases to MUM's Just Bakery program to use as a training space. Steve would be the first to say that no matter how brilliant the vision, it could not have been actualized without the support of our community.

The cause of homelessness is ultimately the lack of truly affordable, decent housing. Housing that is affordable to those making minimum wage. Housing that is affordable to those on Social Security and other benefit programs. Housing that is affordable to those temporarily displaced from employment. Housing that is affordable to those returning from prison. Our housing at Porchlight is affordable to all. Few can overcome all of the barriers in transitioning from homelessness to permanent housing by themselves. Porchlight provides opportunities for its residents to obtain the help they need in



Steve Schooler and Marsha Mansfield



Karla Thennes, Executive Director of Porchlight

obtaining and maintaining a place to live, whether it be case management services; assistance with food, transportation, money management and other emergency assistance; or help with necessary medical, psychological and substance abuse treatment, and employment.

Porchlight could not do any of this without the incredible support provided by the members of this community. Our new Thierer Road campus is truly a celebration of your commitment to helping others in need. Porchlight has raised over \$4 million to make this development possible. The City was instrumental in jump-starting the drive with an initial commitment of funding, and the Federal Home Loan Bank provided significant assistance as well, but almost 90% came from private donations that drove this development to where we are today. Thank you to all of the donors who have been incredibly generous in their commitment to help Porchlight assist so many in need.

Karla Thennes

Karla Thennes
Executive Director, Porchlight



Sheri Carter, Board President of Porchlight

“We are fortunate to be able to serve the homeless population for over 33 years. Every year we renew our commitment to decrease homelessness, create opportunity for housing, provide supportive services, and provide a place where there is a sense of community and empowerment. We are reaching a broader audience, and reshaping the views on homelessness. The support we receive each year continues to help us to continue our mission and achieve goals.”

Sheri Carter

Sheri Carter
Board President, Porchlight

Porchlight Board of Directors

Members of the Porchlight, Inc. Board bring a rich mixture of skills, resources, perspectives and backgrounds to their tasks as directors. They represent Madison's business, education and social service communities. The Board directs the activities of Porchlight, Inc., overseeing operations and monitoring management of its programs.

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PORCHLIGHT PROGRAMS

As the largest nonprofit provider of low-income housing in Dane County, Porchlight is able to offer its residents the opportunity to live in a variety of locations throughout Madison and the surrounding area. Porchlight's 330 housing units include both transitional and permanent housing. Transitional programs serve residents for up to two years or until they transition into permanent housing at Porchlight or in the community. Residents in permanent housing may choose to stay indefinitely, or for a period of time while they seek other permanent housing options. Properties vary from single-room occupancy units for single adults to multi-family units. One of Porchlight's central goals is to enable residents to achieve independence and stability in housing through case management and connection to other services. To that end, all Porchlight residents are assigned a case manager who assists with job training, money management, development of life skills and referrals to appropriate resources in the community.

Porchlight Housing as a whole served 495 men, women and children in 2016.

In addition to providing housing and case management, Porchlight fulfills its mission to decrease homelessness by operating specialized programs to meet the needs of the homeless population in Dane County. The **Men's Drop-In Shelter** is the only emergency nighttime shelter for homeless men in the Madison area. Shelter guests are provided with meals, showers, laundry and outreach services. The shelter serves around 80 men nightly in the summer and expands to serve 140-160 men every night during the colder months. When demand is higher, Porchlight accesses overflow shelters for a total of three locations: Grace Episcopal Church, St. John's Lutheran Church and First United Methodist Church. In 2016, the Drop-In Shelter provided services to 1,122 men who were experiencing homelessness.

Porchlight's **Hospitality House** was a daytime resource center located on Madison's south side off Fish Hatchery Road. It closed in June 2017. Hospitality House offered guests food, clothing, personal hygiene essentials, employment counseling and housing resources. In its final operating year, Hospitality House served more than 1,403 individuals.

The **DIGS** program, located at St. John's Lutheran Church, is Porchlight's emergency eviction prevention program that provides aid to Dane County individuals and families in collaboration with local faith organizations. In 2016, the DIGS program provided counseling to 1,081 households and financial assistance to 883 households in danger of eviction.

Safe Haven is a 14-bed transitional homeless shelter for individuals with mental illness, located on Madison's east side. In 2016, Safe Haven provided shelter to 49 guests on a transitional basis. Eligible guests who are waiting for a shelter bed may access drop-in services 7 days per week, including meals, laundry, showers and case management. Safe Haven served an additional 246 drop-in guests in 2016.

Participants in the **Porchlight Products** program create handmade products such as jams, jellies, sauces and dry mixes that are sold in local stores and restaurants. More than 75 percent of all ingredients come from local farms using sustainable agricultural methods. In this program, individuals with mental and/or physical disabilities receive job and life skills training in a supportive work environment. Participants take great pride in the work they do and the final product on store shelves for the public to enjoy. To learn where you can buy or taste these great products, please visit porchlightproducts.org.

Genuine John

John came to Porchlight's Veterans Transitional Housing in July 2016. John is a veteran who served in the Navy. While on leave, he was injured in a horrific hit and run accident – one that would change his life forever. As a young man, he was unaware of how and where to get help for the long-term effects he would come to experience. He married, worked and continued to try to live the American dream. However, after the death of his wife and other life-changing events, John struggled for years to get his life stabilized. This eventually led to him becoming disabled and homeless.

John tried finding affordable housing on his meager income from disability, yet found himself running into barrier after barrier. When John came to the Veterans Transitional Housing Program last July, he was worried about how he was ever going to find permanent housing. In January, John was notified that he qualified for one of the new permanent housing apartments being built by Porchlight on Thierer Road. John was so excited, but kept worrying that something would happen that would prevent him from being able to move. On April 7, 2017, John moved into his very own apartment on Thierer Road and the smile that filled his face will not be forgotten.

**WRITTEN BY: ROBIN,
VETERANS CASE MANAGER**



Made by Marci



I first came in contact with Porchlight when I was given the opportunity to stay in one of their transitional housing units set aside for women recently released from the WI Department of Corrections. Shortly after arriving, I heard about Porchlight Products, a job-training program, and the work they were doing in the kitchen at Brooks Street where I lived.

Porchlight Products gave me the flexibility to search for other jobs in the community but still work part time to support myself. LeeAnne, Porchlight's Products Marketer, trusted me and gave me responsibilities to lead and teach others in the program. With some persistence, I now work full time for Porchlight, and to this day, still proudly help produce and sell many fresh and healthy products. My favorite thing to do is go to the grocery stores and sample. I like to brag about our products and how we support local farmers. I am starting to use my associate degree in computer administration to create invoices and help with other computer work.

Recently, Porchlight built a new commercial kitchen and also new apartments on the east side of Madison. I moved in last month. I have a new efficiency apartment and a great job thanks to Porchlight.

WRITTEN BY: MARCI

Tough Trallanie



Trallanie Terrell has been a resident of Porchlight since June 1, 2015. She is always pleasant and very positive.

When she first moved here at Brooks Street, she had her own room and she kept it very clean and organized. She was thankful to have a place to call her own. Once an efficiency apartment opened at Brooks Street, she moved in, happy to have more room, and she enjoyed her new home.

Once she heard about the new location, she was excited to be able to have a brand new

apartment. At first she was hesitant, not sure if she could handle the new rent amount, but after careful consideration and budgeting, she is now a new resident on Thierer Road and employed at Porchlight Products.

Trallanie is such a positive and respectful young woman. She had several obstacles to overcome and she didn't allow those obstacles to stop her. She is a hard worker, and when she puts her mind to do something you'd better believe she gets it done.

**WRITTEN BY: LAURI,
BROOKS STREET CASE MANAGER**



YOUR SUPPORT MATTERS

Your compassion and generosity supports
our mission to serve those most in need.

To donate, please visit

porchlightinc.org/wish-list

and click the **Donate Now** button.



SAVE THE DATE

2017 Annual Recognition Dinner

November 1, 2017

Madison Marriott West

Honoring Steve Schooler



2016 FUNDING SOURCES AND EXPENSES

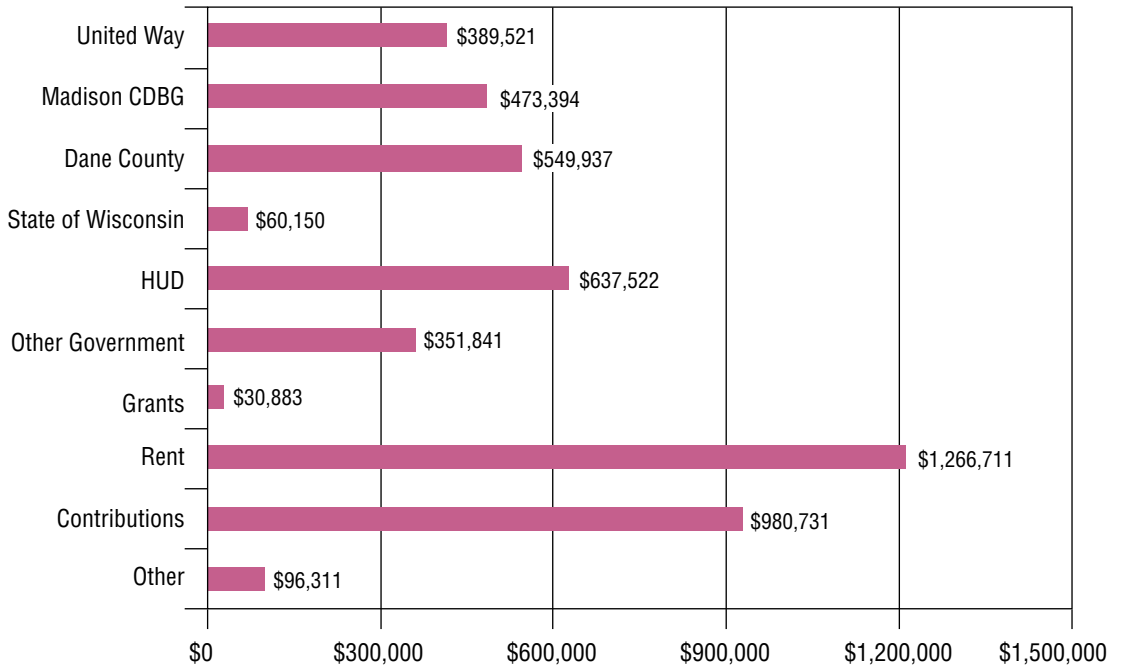
2016 REVENUE*	Drop-In Shelter	Housing	Hospitality House	Housing Support Services	Safe Haven	Brooks Street
United Way	-	\$210,443	\$105,978	-	\$36,100	\$37,000
Madison Community Development Block Grant (CDBG)	\$46,530	\$124,925	\$260,454	\$1,486	\$2,854	\$37,145
Dane County	\$136,226	\$74,737	\$184,408	\$129,352	-	\$25,214
State of Wisconsin	\$60,150	-	-	-	-	-
Department of Housing & Urban Development (HUD)	-	-	-	\$292,756	\$344,766	-
Other Government	-	-	\$10,045	\$341,796	-	-
Grants	-	-	\$5,883	-	-	\$25,000
Rent	-	\$694,271	-	\$212,261	-	\$360,179
Contributions	\$202,946	\$126,789	\$46,532	\$111,890	\$104,010	\$388,564
Other	\$75	\$13,718	\$1,396	\$3,038	\$142	\$77,942
TOTAL	\$445,927	\$1,244,883	\$614,696	\$1,092,579	\$487,872	\$951,044

2016 EXPENSES*	Drop-In Shelter	Housing	Hospitality House	Housing Support Services	Safe Haven	Brooks Street
Personnel	\$351,472	\$600,689	\$390,931	\$537,253	\$368,076	\$335,449
Operating	\$48,679	\$145,126	\$26,612	\$130,333	\$40,735	\$241,064
Space	\$40,786	\$445,695	\$25,006	\$405,918	\$73,467	\$330,586
Special Costs	\$4,990	\$53,373	\$172,147	\$19,075	\$5,594	\$11,675
TOTAL	\$445,927	\$1,244,883	\$614,696	\$1,092,579	\$487,872	\$918,774

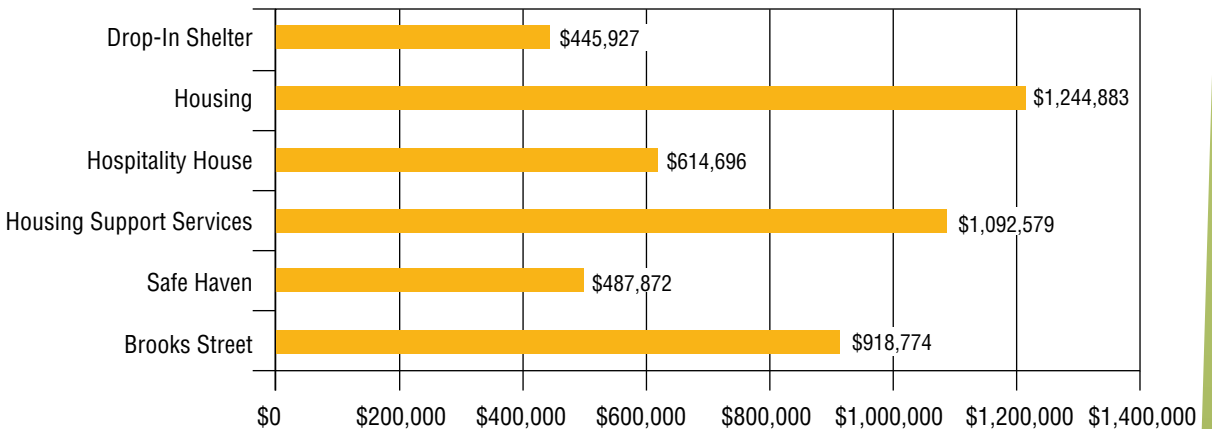
Total Agency Income for 2016:	\$4,837,001
Total Agency Expenses for 2016:	\$4,804,731
Capital Expenditures for 2016:	\$138,331
Total Restricted Revenue for 2016:	-

*Figures are unaudited and do not include the capital campaign or foundation.

2016 REVENUE BY FUNDING SOURCES



2016 EXPENSES BY PROGRAMS



THANK YOU

We have had many Porchlight supporters ask us what they can do to honor Steve as he retires at the end of the year, so we asked Steve what would mean the most to him.

In Steve's words, "I deeply appreciate all of the support this community has provided to Porchlight over the years. As I retire from the agency, my wish is to leave the Porchlight Foundation with a \$500,000 endowment to ensure perpetual support for future Porchlight programs, particularly innovative programs that might not otherwise happen without special available funding. I initiated the Porchlight Foundation when I joined in 1999, and from very modest beginnings it has grown to over \$300,000. I would hope that by the end of my final year with Porchlight, we can reach the goal so that annual ongoing support will be available through the Foundation."

Thank you to Diane Ballweg, who gave the lead gift, and to all of the generous donors who have already given \$68,000,

bringing our Foundation total to \$368,000 at the end of March 2017.

With continued support, we will ensure the viability of Porchlight and continue to fund innovative programs such as marketing for Porchlight Products, staff development and outreach to the chronically homeless on the streets of Madison.

Diane Ballweg, local philanthropist and former Porchlight (THI) Board President, shares how her relationship with Steve has shaped her life:

"Steve and I were fellow Transitional Housing Board members about 25 years ago, and we have worked as a team on various projects since then, so much in sync that I call him 'my brother.'"



*THI Board 1994, Back row - John Thomas (deceased), Lester Strom, Carmen Porco, Diane Ballweg, Phil Keillor (deceased), Steve Saffian
Front row - Jim Kubek, Mike Nelson, Carol Kiemel, Betty Reneau Row, Fritz Grutzner, Steve Schooler*

She continues, “It is an honor to work with someone who is so dedicated and diligent. Steve provides compelling data and insightful stories that reach both the head and the heart. A quote that I have used often in my philanthropic efforts, and that reminds me of Steve’s work with Porchlight is from a woman named Ruth Smeltzer. She says: ‘You have not lived a perfect day, even though you have earned your money, unless you have done something for someone who cannot repay you.’ Porchlight lives that challenge.”

Please join us November 1, 2017, at the Marriott West for our annual recognition dinner. It is at this event that we will have a formal celebration and give the community an opportunity to thank Steve for all of his work for Porchlight and the Madison community.





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Bashford UMC	Good Shepherd Catholic Parish	Madison Christian Community	St. John's Lutheran Church
Beth Israel Center	Good Shepherd Lutheran Church	Messiah Lutheran ELCA	St. Martin's Lutheran Church
Bethany UMC	Grace Episcopal Church	Midvale Community Lutheran Church	Temple Beth El
Bethel Lutheran Church	Grace Episcopal Food Pantry	Mt. Zion Baptist Church	Unity Church
Blackhawk Church	Harvest Church of Madison	Orchard Ridge UCC	UW Law School
Blessed Sacrament Church	High Point Church	Our Lady Queen of Peace	Vedanta Society of Madison
Blowin' Smoke Barbeque	Hope Lutheran Church Youth Group	Plymouth Congregational UCC	Wellspring UMC
Cathedral Parish	Islamic Center of East Madison	Prairie Unitarian	Westminster Presbyterian Church
Christ Lutheran Church of DeForest		Rose Wood	Windsor UCC
Covenant Presbyterian		Second Baptist Church	
Crossroads UMC		Sherman Avenue UMC	



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